

# First Quarter 2007

May 11, 2007

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## Air Canada Services Operating Results Improve by \$46 mln

| (millions)                 | Q1 2007  | Q1 2006  | Change<br>Fav./(Unfav.) |  |  |
|----------------------------|----------|----------|-------------------------|--|--|
| Oper. Revenue              | \$ 2,534 | \$ 2,394 | \$ 140                  |  |  |
| Oper. Expense              | 2,612    | 2,518    | (94)                    |  |  |
| Oper. Loss                 | (78)     | (124)    | 46                      |  |  |
| Non-oper. Income (Expense) | 8        | (40)     | 48                      |  |  |
| Loss Before NCI, FX & Tax  | (70)     | (164)    | 94                      |  |  |
| Non-controlling Interest   | (2)      | (4)      | 2                       |  |  |
| FX Gain                    | 33       | 13       | 20                      |  |  |
| Recovery of Income Taxes   | 5        | 29       | (24)                    |  |  |
| Loss                       | \$ (34)  | \$ (126) | \$ 92                   |  |  |

## **Q1 Net Interest Expense Down \$15 mln**

| (millions)                 | Q1 2007 | Change<br>Fav./(Unfav.)         |
|----------------------------|---------|---------------------------------|
| Net Interest Expense       | \$ (29) | \$ 15                           |
| Gain on Sale               | 7       | 5                               |
| Other Non-Operating Inc.   | 30      | 28 \$34 mln gain on derivatives |
| Total Non-Operating Income | \$ 8    | \$ 48                           |



## Q1 2007 Actual vs Prior Year

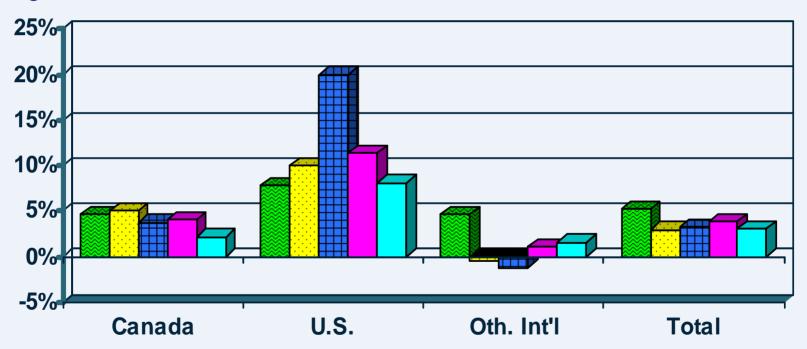
|                     |          | ASMs |          | RPMs          |            | PLF      |          | Yield      |          | RASM     |          | Rev  |
|---------------------|----------|------|----------|---------------|------------|----------|----------|------------|----------|----------|----------|------|
| Canada              | <b>^</b> | 2.2% | <b>1</b> | 7.2%          | <b>1</b>   | 3.8 PP   | <b>1</b> | 1.4%       | <b>1</b> | 6.4%     | <b>^</b> | 8.7% |
| US Transborder      | <b>^</b> | 8.1% | <b>1</b> | 5.5%          | <b>4</b>   | 1.8 PP   | Ψ        | 1.3%       | •        | 3.6%     | <b>^</b> | 4.2% |
| Atlantic            | <b>1</b> | 2.1% | <b>1</b> | 4.6%          | <b>1</b>   | 2.0 PP   | <b>1</b> | 2.0%       | <b>^</b> | 4.5%     | <b>1</b> | 6.7% |
| Pacific             | <b>1</b> | 0.9% | <b>^</b> | 3.2%          | <b>1</b>   | 1.9 PP   | <b>1</b> | 4.8%       | <b>^</b> | 7.2%     | <b>^</b> | 8.1% |
| Latin Amer. & Other | <b>1</b> | 1.8% | <b>^</b> | 3.1%          | <b>1</b>   | 1.0 PP   | <b>1</b> | 1.0%       | <b>1</b> | 2.2%     | <b>^</b> | 4.1% |
| Total               | <b>1</b> | 3.1% | <b>1</b> | 5.1%          | 1          | 1.5 PP   | <b>1</b> | 1.6%       | <b>1</b> | 3.5%     | <b>1</b> | 6.8% |
|                     |          |      |          | Total Expense |            |          |          |            |          | <b>1</b> | 3.7%     |      |
|                     |          |      |          |               | Total CASM |          |          | <b>^</b>   | 0.6%     |          |          |      |
|                     |          |      |          |               |            | Total CA | ASM (    | excl. Fuel | <b>1</b> | 0.8%     |          |      |



## North American Growth Accounts for ¾ of Overall Capacity Increase

**(Y-O-Y Changes in Capacity)** 

#### % Change in ASMs

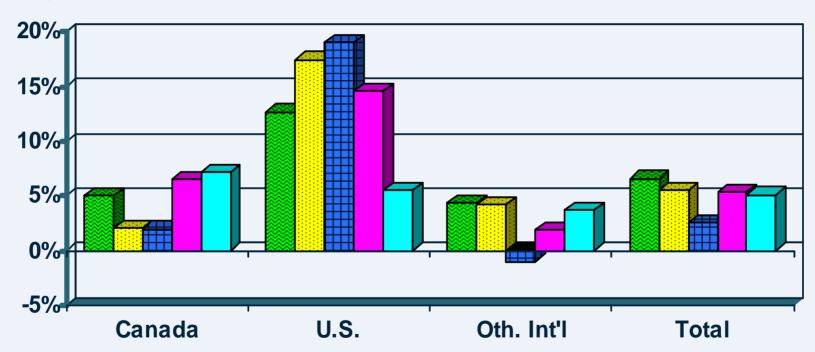




## Strong Traffic Outpaces Capacity Growth in All Sectors but U.S.

### **(Y-O-Y Changes in Traffic)**

#### % Change in RPMs

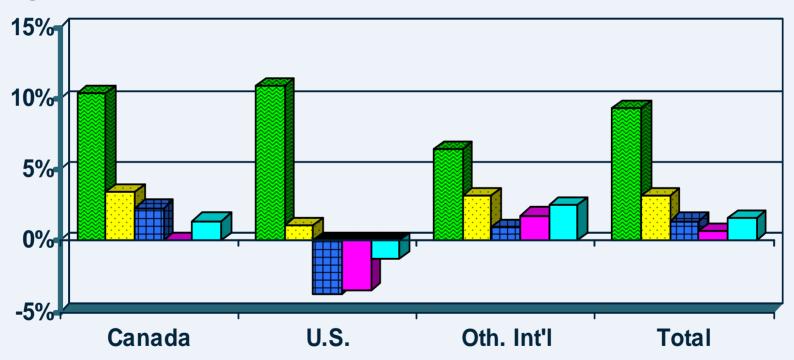




## **Yield Performance Improves in all Sectors from 4th Quarter's Pace**

### (Y-O-Y Changes in Passenger Yield)

#### % Change in Yield

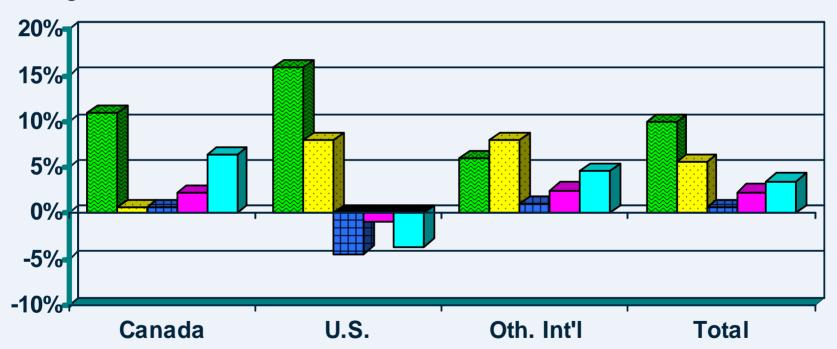




## System RASM Growth Strengthens on Better Yield and Higher LF

### (Y-O-Y Changes in Revenue per ASM)

#### % Change in RASM

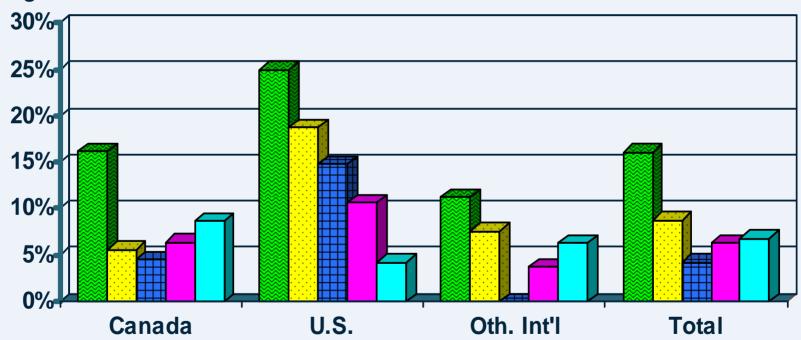




## System Revenue Growth Stable as Stronger Domestic and Intn'l Revenues Offset Lower Transborder Growth

**(Y-O-Y Changes in Passenger Revenue)** 

#### % Change in Revenue

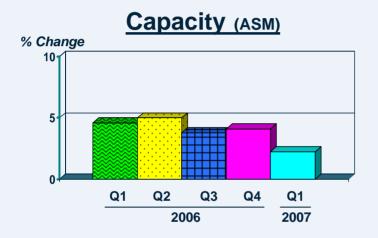


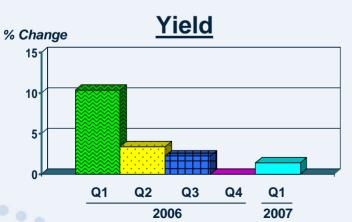


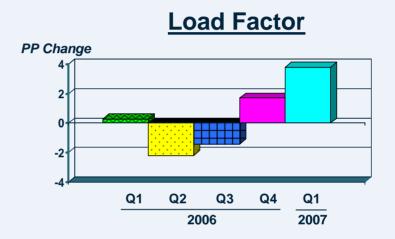
## Canada -

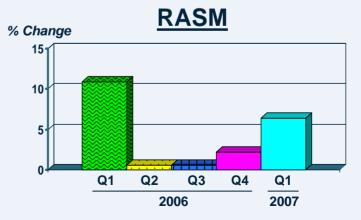
## Q1 RASM Jumps 6.4% Mostly on Load Factor

### Y-O-Y Change





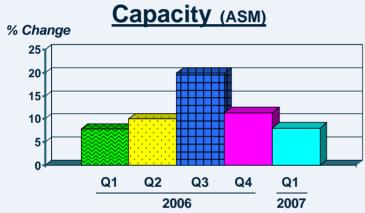


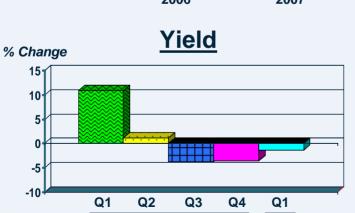




## **US Transborder** – RASM Declines 3.6% as Weaker Load Factor Combines With a Soft Yield

#### Y-O-Y Change

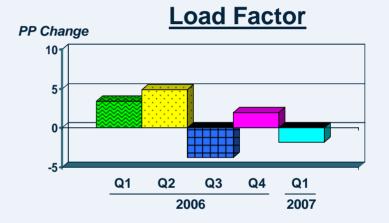


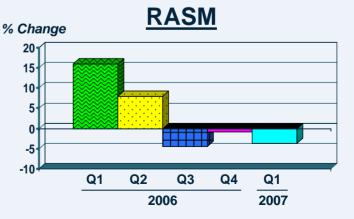


2006

2007

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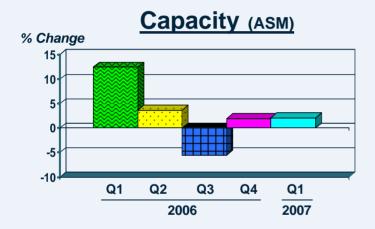




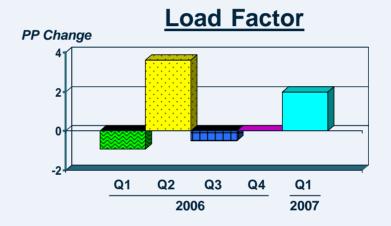
## Atlantic -

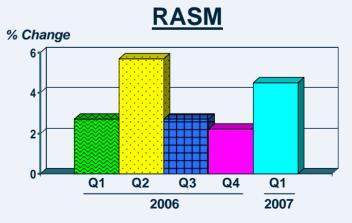
## Strong Yield and a Jump in LF Combine to Lift RASM 4.5%

### Y-O-Y Change







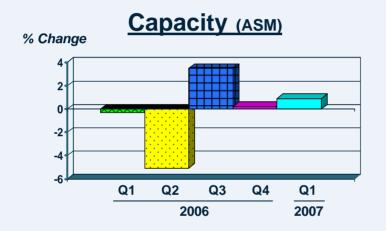


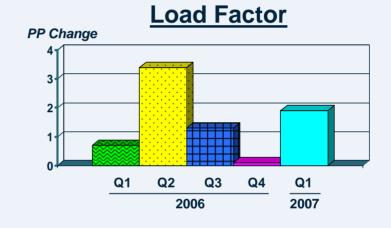


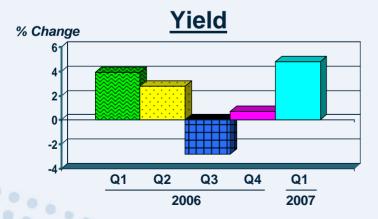
## Pacific -

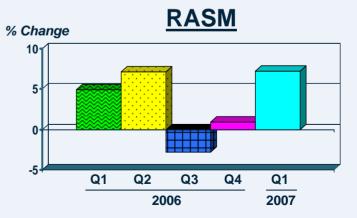
## 7.2% RASM Growth on 4.8% Jump in Yield and Solid LF

### Y-O-Y Change





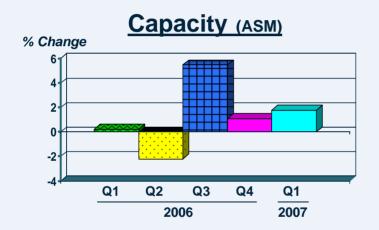




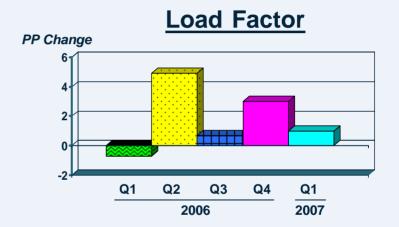


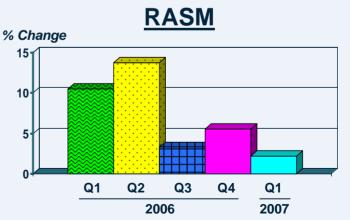
## Caribbean, Latin America & Australia – RASM Growth Continues Equally on Yield and Load Factor

### Y-O-Y Change







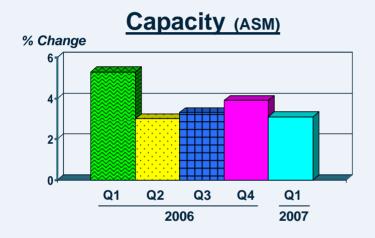


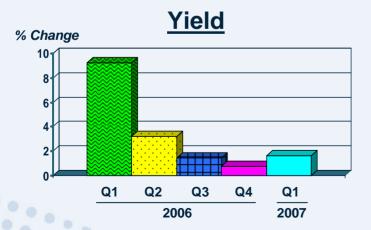


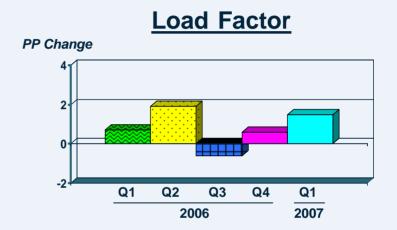
## Total -

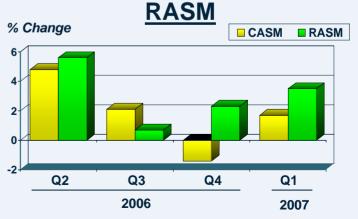
## System RASM Lifts 3.5% on Higher Yield and LF

### Y-O-Y Change







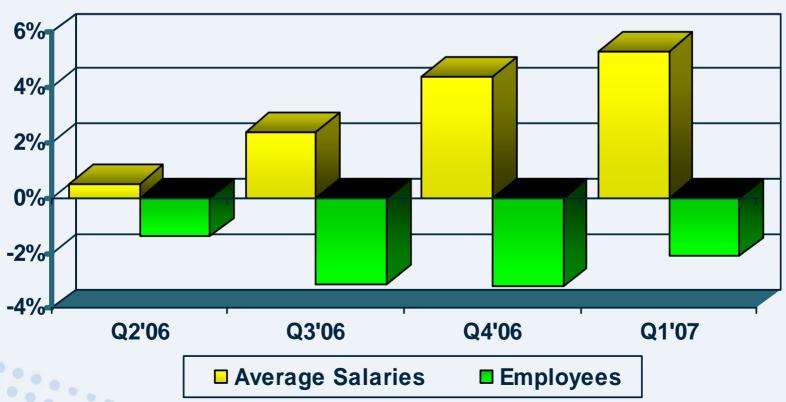






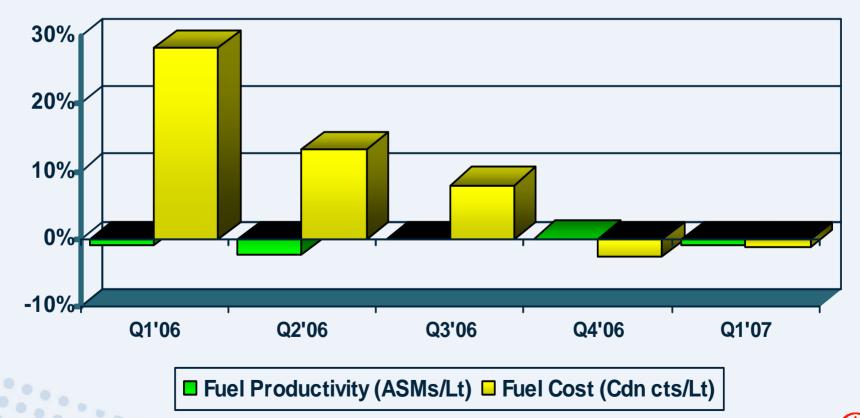
## Average Salary Up 5.3%; Employee Levels Down 501 or 2.1%.

### **(Y-O-Y Change – Average Salaries & Employees)**

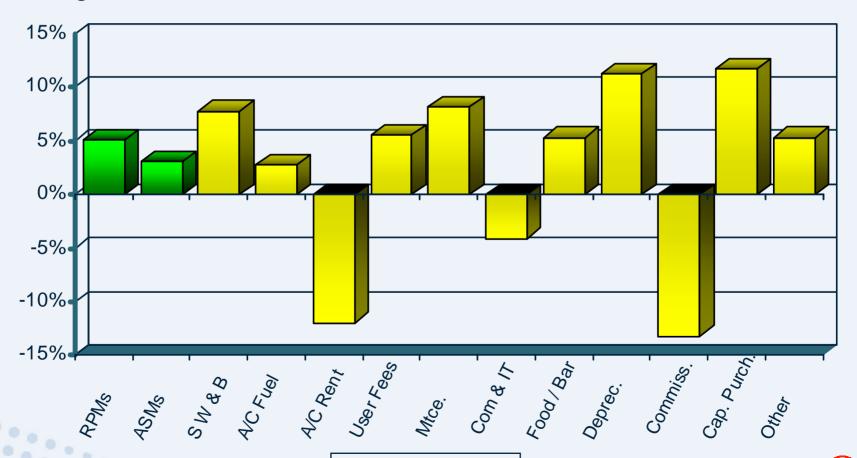


## Cost/Litre Down 1.1% While Fuel Productivity Declines 0.7%

### (Fuel Productivity & Unit Cost)

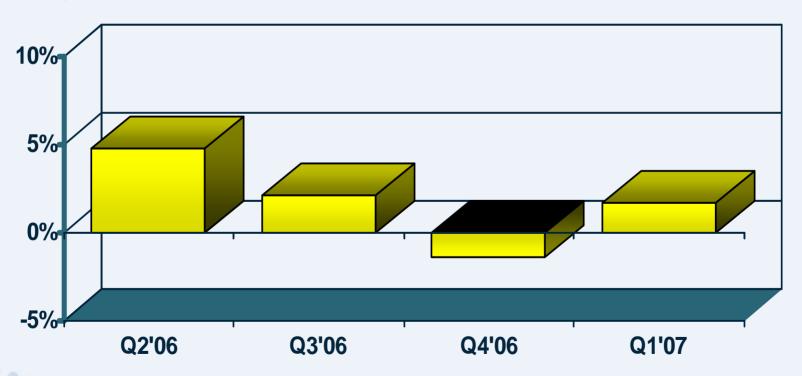


## "Other" Category up 5.3% on Air Canada Vacation Ground Package Costs



## Unit Cost\* Up 1.7% Due Higher Average Salaries, Mtce. Expenses, ACV Ground Packages and Weather

### (Cost Per ASM)



<sup>\* 2006</sup> excluding special charges



## **Caution Concerning Forward-looking Information:**

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